

# Stan Alhadeff

## Chief Financial Officer

### PROFILE

Dynamic CFO with 30+ years of experience driving financial strategy and operational excellence across diverse industries both within the corporate environment, as well as an independent fractional CFO working with up to 10 clients simultaneously. Proven track record of optimizing profitability, streamlining processes, and spearheading multimillion-dollar growth initiatives. Adept at leading high-performing teams, providing critical insights to C-suite executives. Empowering beyond balance sheet thoughts, and leadership.

### EXPERIENCE

#### **Business CFO for Hire** 2010 - Present

Beyond the Balance sheet, providing seasoned unemotional and unbiased strategies to support growth strategies, fund raising and extinguish pain points. Developing and implementing data backed modeling with synchronized budgets, relevant KPI's and deviation management. Recognizing the distinct nature of enterprise at hand with services tailored to harmonize their goals, aspirations, and key focus areas. No two companies are the same.

#### **Global Promotions** 2005 – 2011

Oversaw both fiscal and operations (financial management, reporting, and strategic planning) Vendor Manages import/export transactions and international financial operations. Ensures compliance with tax regulations and risk management. Drives operational efficiency and cost reduction initiatives

#### **Jackson Marketing / Conferon** 1999 - 2006

Change Management, Turnaround Management, Project Management & Sale of company to PE firm, with a conditional purchase that I signed a 2-year contract.

### CONTACT

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### SKILLS

- ❖ Audit, BOD & Compliance Leadership
- ❖ Budgeting, Modeling, FP&A, KPI's
- ❖ Buy / Sell Transaction & Integrating
- ❖ Corporate Strategy, Structuring
- ❖ Internal Controls, Processes
- ❖ International Experience
- ❖ Liquidity, Working Capital, Raising Funds
- ❖ Multiple years in the C-Suite
- ❖ Technology Savy
- ❖ Turnaround

### EDUCATION

#### **MBA – Henley (United Kingdom)**

1995 – 1999 Master's in Business Administration

**Thesis:** Vertical Integration in the Printing Industry

#### **BCompt, MAcc -University of South Africa**

1990 - 1992 Honors in Accounting Science\* (Hon.BCompt)

1985 - 1989 Bachelors of Accounting Science (BCompt)

(Accounting, Auditing, & Taxation)

\*MAcc Equivalent (Hon. BCompt)

### SALIENT SUCCESSES

Accounting, CRM and ERP Upgrade, data integration & reports  
Capital Raising, Prep, Strategy, and Presentation  
Corporate Restructure / Tax Strategies  
Fire Claim Lead, Validation, & Settlement

Identify KPI's, Implement & manage  
Risk Mitigation  
Secured 2<sup>nd</sup> Tier Funding  
Turnaround, Restructure and exit